



+ FTSE 250
REAL ESTATE

- ADVICE
- INVESTORS
- STRATEGY
- CAPITAL
- RESEARCH
- LIQUIDITY
- MFID II

CASE STUDY

A well established and strongly performing company underpinned by a diverse share register, with extensive overseas and specialist investor ownership. Although a REIT, the company has a differentiated message which is attractive to a broader base of generalist investors.

Management place a high value on effective investor relations and want to gain maximum value from time committed to investor engagement. Management place a high priority on understanding their existing holders and ensuring they are engaging the right non-holders.

Radnor provides a broad, advisory solution to the client across a number of areas. We give management a clear picture of where strengths and weaknesses lie within the share register. We handle the company's inbound investor contact and we help management better understand the investors they meet. Where we identify a relevant investor target, we co-ordinate with other advisors or engage the investor directly.

