



+ FTSE AIM REAL ESTATE

- ADVICE
- INVESTORS
- STRATEGY
- CAPITAL
- RESEARCH
- LIQUIDITY
- MFID II

CASE STUDY

A specialist REIT with a strong management team and a clear strategy operating in a specialist sub-sector generating a lot of investor attention. Following a difficult IPO, the company was sub-scale and lacking direction. The Board understood the limitations of the existing advisers and wished to work with a team of specialists who could kick start their ambitious plans.

The strategy requires significant growth capital. The company needed an entirely new shareholder register due to lack of institutional investors. Also investors who could support the future growth plans. There was zero investor awareness.

Radnor helped the company “reset”. We worked closely with management to reshape the message and draw out the themes we knew would resonate with investors. Through targeted investor engagement, we built new investor support across a broad range of investors. Three subsequent capital raises followed with Radnor working alongside the broker. The company quintupled its market cap.

£48m
RAISED IN TOTAL

3
FUNDRAISES

28
NEW INVESTORS